

Message Text

LIMITED OFFICIAL USE

PAGE 01 DOHA 00919 271141Z

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ACTION NEA-10

INFO OCT-01 ISO-00 COME-00 EB-07 /018 W
----- 089389

R 271105Z JUL 75
FM AMEMBASSY DOHA
TO SECSTATE WASHDC 0734

LIMITED OFFICIAL USE DOHA 0919

E.O. 11652: N/A
TAGS: ECRE, EIND, QA
SUBJ: POSSIBLE MAJOR CONTRACT FOR US FIRM

REF: A) STATE 176528; B) DOHA 0801

1. RE PARA 2 REF A, WE INFORMED BY ORIENT CONTRACTING AND TRADING THAT INITIAL CONTRACT WOULD COVER CONSTRUCTION MANAGEMENT OF \$100 MILLION HOTEL AND \$150 MILLION UNIVERSITY. WHEN THESE PROJECTS UNDERWAY, CONTRACTS WILL BE NEGOTIATED TO COVER MAJOR INDUSTRIAL PROJECTS SUCH AS NGL PLANT, PETROCHEMICAL PLANT AND EXPORT REFINERY.

2. ORIENT MANAGING PARTNER SAID HE INFORMED BY AMIR'S TECHNICAL ADVISOR THAT IF NEGOTIATIONS FOR FIRST CONTRACT SUCCESSFUL, GOQ WILL BE PREPARED TO SIGN CONTRACT DURING INITIAL VISIT BY BECHTEL REPS. IT THEREFORE IMPORTANT THAT FIRM SEND OFFICIAL WHO HAS AUTHORITY TO CARRY ON NEGOTIATIONS AND COMMIT COMPANY TO CONTRACT.

3. WOULD APPRECIATE IF DEPT COULD CONTACT BECHTEL AND ADVISE SOONEST WHEN COMPANY REPS ABLE VISIT DOHA. ACCORDING ORIENT, MID-AUGUST MOST SUITABLE.

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Message Attributes

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Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
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Disposition History: n/a
Disposition Reason:
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Margaret P. Grafeld
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